LEGISLATIVE AUDITOR

LOUISIANA HIGH SCHOOL ATHLETIC ASSOCIATION FINANCIAL STATEMENTS JUNE 30, 2006 and 2005

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 2/14/07

LOUISIANA HIGH SCHOOL ATHLETIC ASSOCIATION

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INDEPENDENT ACCOUNTANTS' REPORT

To the Executive Committee The Louisiana High School Athletic Association Baton Rouge, Louisiana

I have audited the accompanying statements of financial position of The Louisiana High School Athletic Association (a nonprofit organization) as of June 30, 2006 and 2005, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance that the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

Unconditional promises to give and depreciation have not been recorded. Not recording the aforementioned items in the financial statements is a departure from generally accepted accounting principles. The effects of these departures on the financial statements have not been determined.

In my opinion, except for the preceding paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of The Louisiana High School Athletic Association as of June 30, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in comformity with accounting principles generally accepted in the United States of America.

Short D. Bhenn, cps

Baton Rouge, LA December 8, 2006

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LOUISIANA HIGH SCHOOL ATHLETIC ASSOCIATION STATEMENTS OF FINANCIAL POSITION JUNE 30, 2006 and 2005

	2006	2005
ASSETS:		
Cash and cash equivalents	\$72.692	\$237,816
Receivables due from schools and affiliate		105,896
Prepaid expenses		
Note Receivable	. 0	62,897 0
Investment securities	838,053	716,123
Buildings, Furniture & Equipment	1,629,973	1,626,336
TOTAL ASSETS	\$2,710,587	\$2,749,068
LIABILITIES AND NET ASSETS:		
Liabilities:		
Accounts Payable	\$0	\$0
Deferred Revenue	153,510	0
Long-term Debt	495,378	536,697
Total Liabilities		536,697
NET ASSETS:		•
Unrestricted		
Designated - operating reserve	838,053	716,123
Undesignated	1,223,646	1,496,248
Total net assets		2,212,371
TOTAL LIABILITIES AND NET ASSETS	\$2,710,587	\$2,749,068
		-

LOUISIANA HIGH SCHOOL ATHLETIC ASSOCIATION STATEMENTS OF ACTIVITIES For the years ended JUNE 30, 2006 and 2005

CHANGES IN UNRESTRICTED NET ASSETS	2006	2005
Support and Revenue:		
Membership Dues	\$170,650	\$182,650
Athletic Events and Playoffs	303,202	
State Championship Events	303,202	300,203
State Baseball Tournament	15,509	6,668
State Swim Meet	18,708	
State Volleyball Tournament	48,260	
State Wrestling	36,119	•
Superdome Classic	318,514	
Sweet 16 Tournament	133,363	
Top 28 Tournament	357,920	
Programs, Registrations and Fees	149,878	•
Marketing and Promotion	149,070	100,111
Corporate Sponsorships	E20 074	490,115
Events Sponsorships	538,974	_
	_	67,857
Web Advertising Sales	400	1,780
	222 702	224 775
Event Items	230,789	-
Patches, Certificates and Publications		12,558
Fines and Hearings Net Investment Return	-	65,861
	21,994	~
Officiating	78,844	7
Other Income and Reimbursements	37,998	
Proceeds from Sale of Vehicle	2,292	-
makal maaa aa maaaaa		
Total Support and Revenue	· · ·	2,847,674
T		
Expenses:		
Program Services	1,338,723	1,443,281
Supporting Activities:		
General and Administrative Expenses	1,361,893	1,352,183
Make 1 manager		
Total Expenses	2,700,616	2,795,464
(Danis and Tours and in Managhailahad Wah Janaha	/6=04-040	
(Decrease) Increase in Unrestricted Net Assets	(\$124,343)	\$52,210
	0 104 040	
Unrestricted Net Assets, Beginning of Year	2,186,042	2,160,161
(Adjusted for accounting correction)		
	An a	do
Unrestricted Net Assets, End of Year	\$2,061,699	
	========	=======

LOUISIANA HIGH SCHOOL ATHLETIC ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES For the years ended JUNE 30, 2006 and 2005

	2006	2005
Program Services:		
Annual Meeting	\$32,938	\$24,102
Area Meetings	10,577	• •
Books and Certificates	57,819	•
Clinics and Seminars	24,337	
Drug Education Programs	0	405
Entry Fee Reimbursements	9,267	9,772
Executive Committee	101,609	92,154
Hall of Fame Expenses	2,106	2,000
Investigative Services	657	975
Legal Services	47,477	35,086
Lobbying Expenses	9,075	10,527
Marketing and Promotional Expenses	256,692	211,862
National Meetings	62,289	105,375
Officials-Associations and LHSAA Fees	18,465	•
Patches Expense	6,809	•
Rules Compliance	50,153	
School Visitations and Relations	20,075	
Sponsors Scholarships	11,445	<u>-</u>
Staff Expenses	59,609	•
State and National AD Meetings	4,413	10,121
State Championship Events		
State Swim Meet	11,254	
State Volleyball Tournament	41,228	•
State Wrestling	35,755	
Superdome Classic	195,267	
Sweet 16 Tournament	83,622	•
Top 28 Tournament	146,120	
Trophies and Plaques	39,665	40,157
Total Program Services	\$1,338,723	· ·

LOUISIANA HIGH SCHOOL ATHLETIC ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES For the years ended JUNE 30, 2006 and 2005

	2006	2005
General and Administrative:		
Accounting Fees	\$8,483	\$7,415
Automobile Expenses	54,165	62,250
Building Interest Expense	30,178	32,242
Building Maintenance and Rent	80,847	68,714
Computer Related Expenses	138	43,508
Dues and Subscriptions	6,541	6,599
Equipment Maintenance and Repairs	8,156	5,792
Equipment Leases	55,494	61,289
Insurance-Health, Liab, General	130,299	126,396
Insurance-Workman's Compensation	6,323	5,920
Miscellaneous Expenses	2,088	3,496
Office Expenses	39,589	39,780
Payroll and Related Expenses	758,021	732,269
Payroll-Retirement Plan Contribution	61,091	57,427
Postage Expense	22,905	19,450
Printing Costs	46,471	32,849
Telephone Expense	33,317	22,795
Utilities Expense	17,787	23,992
Total General and Administrative	\$1,361,893 ========	\$1,352,183

LOUISIANA HIGH SCHOOL ATHLETIC ASSOCIATION STATEMENTS OF CASH FLOWS For the years ended JUNE 30, 2006 and 2005

	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES:		
Decrease in unrestricted net assets	(\$124,343)	\$52,210
Adjustment to reconcile change in net assets to		
net cash provided by operating activities:		
(Increase) decrease in operating assets		
Accounts receivable	50,184	(39,078)
Prepaid Expenses	(51,260)	(24,473)
Increase (decrease) in operating liabilities	454 544	44 5551
Accounts payable and deferred revenue	153,510	(1,500)
Net cash provided by operating activities		(\$12,841)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Collections on Sportswriters Loan	0	3,500
Proceeds from the sale or maturity of	•	3,300
investment securities	692.516	618.250
Purchases of investment securities	(843.067)	618,250 (360,521)
Purchases of building furniture and equipment	(3,637)	(27,872)
Sale of Vehicle	2,292	2,500
Net cash provided by investing activities	(\$151,896)	\$235,857
CASH FLOWS FROM FINANCING ACTIVITIES:		
Principal payments on Bank One building note	(41.319)	(39,553)
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Net increase (decrease) in cash and		
cash equivalents	(165,124)	183,463
Beginning cash and cash equivalents	237,816	=
Ending cash and cash equivalents	\$72,692 =======	\$237,816
Additional disclosure:		
Interest paid on Bank One building note	\$30,178	\$32.540
		• •

1. SUMMARY of SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities and Program:

The Louisiana High School Athletic Association (LHSAA) is a nonprofit organization exempt from the federal income tax, pursuant to Section 501(c)(3) of the Internal Revenue Code. The objective of the LHSAA is to promote, regulate, and direct interscholastic athletic activities of Louisiana High Schools.

Basis of Accounting

The financial statements of the Association have been prepared on the accrual basis of accounting and accordingly reflects all significant receivables, payables, and other liabilities.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations." Under SFAS 117, the Association is required to report information regarding its financial position and activities according to three classes of net assets: unstricted net assets, temporarily restricted net assets, and permanently restricted net assets. At June 30, 2006 and 2005, the Association had no classes of temporarily or permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Revenue Recognition

All revenue is recorded as unrestricted support and revenue.

Functional Expenses

Expenses are charged directly to program or to general and administrative categories based on specific identification.

Investment Securities

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statements of financial position.

2. INVESTMENT SECURITIES

Unrealized gains and losses are included in the changes in unrestricted net assets. Investments are stated at fair value and consist primarily of money market funds, asset backed securities, mutual funds, and bond funds. Accordingly, as of June 30, 2006 and 2005, the Association held the following investments:

June 30, 2006:	June	3	0,	2	0	0	6	:
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June 30, 2006:		
Description	Cost	Fair Value
Cash and cash equivalents (money-market funds)	\$850	\$850
Asset back securities	620	562
Mutual Funds	843,067	836,641
June 30, 2005:	\$844,537 =======	\$838,053
·		
(money-market funds)	\$414,821	\$414,821
Asset back securities	1,451	1,474
Unit investment trusts	20,137	17,994
Mutual Funds	0	0
Cash and cash equivalents	281,834	281,834
(money-market lunds)	\$718,243	· •
aturn ic cummarized ac follows:	2006	
Interest income		\$32,339
Net Unrealized Gains/(Losses)		7,543
net investment return	\$21,994	\$39,882
	Description Cash and cash equivalents (money-market funds) Asset back securities Mutual Funds June 30, 2005: Cash and cash equivalents (money-market funds) Asset back securities Unit investment trusts Mutual Funds Cash and cash equivalents (money-market funds) eturn is summarized as follows: Interest income Net Unrealized Gains/(Losses)	Description Cost Cash and cash equivalents (money-market funds) \$850 Asset back securities 620 Mutual Funds 843,067 June 30, 2005: Cash and cash equivalents (money-market funds) \$414,821 Asset back securities 1,451 Unit investment trusts 20,137 Mutual Funds 0 Cash and cash equivalents (money-market funds) \$718,243 Example 2006 Sturn is summarized as follows: \$41,845 Interest income \$41,845 Net Unrealized Gains/(Losses) (19,851)

3. PREPAID EXPENSES AND DEFERRED REVENUE

At June 30, 2006 and 2005, prepaid expenses of \$ 114,157 and \$ 62,897 represented expenses paid in advance for the fiscal years ended June 30, 2007 and 2006. These expenses are primarily for vehicles, publications, computers, and insurance. At June 30, 2006, deferred revenue of \$ 153,510 represented primarily receipts received in advance for the fiscal year ended June 30, 2007. These items are advances on fees.

4. RELATED PARTY TRANSACTIONS

Individuals who are on the executive council of the LHSAA are also on the executive council of the Louisiana High School Coaches Association(LHSCA), and the Louisiana High School Hall of Fame, Inc. These inviduals are certai principals and coaches from the various member schools, and the LHSAA commissioners. During the years ended June 30, 2006 and 2005, the LHSCA reimbursed the LHSAA \$ 44,500 and \$ 45,317 for staff support and salary reimbursement, including \$ 15,000 for each year for building utilization. During the years ended June 30, 2006 and 2005, the Hall of Fame reimbursed the LHSAA \$ 1,000 for staff support.

5. LEASE COMMITMENTS

The Association leases office equipment for rental periods of 60 months.

Annual minimum lease payments are due as follows:

			2006	2005
				~~
June	30,	2005	\$0	\$60,000
June	30,	2006	60,000	60,000
June	30,	2007	60,000	60,000
June	30,	2008	60,000	60,000
June	30,	2009	60,000	60,000
			\$240,000	\$300,000
				=======

6. FAIR VALUES OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used by the Association in estimating its fair value disclosures for financial instruments:

Cash, cash equivalents: The carrying amounts reported in the statements of financial position and cash flows approximates fair value. Any cash equivalent is considered to be highly liquid with a maturity of less than three months at the purchase date.

Investment securities: These values were furnished by the outside investmen advisor to the Association, valued at the report date of June 30. The fair values are based on quoted market prices for mortgage backed securities, money market funds, bond funds, and mutual funds.

7. NOTE PAYABLE

The Association has a note payable to Bank One, Louisiana, NA in the original amount of \$ 700,000, payable in monthly installments of \$ 5,983, including interest at 5.75% per annum, collateralized by a mortgage on the property at 8075 Jefferson Highway, as of June 30, 2006 and 2005, as follows:

	2006	2005
Total note balance due	\$495,378 =======	\$536,697
Note payments are due as follows:		
June 30, 2005	\$0	\$38,137
June 30, 2006	40,751	40,751
June 30, 2007	43,545	43,545
June 30, 2008	46,453	46,453
June 30, 2009 and after	364,629	367,811
Mb	\$495,378	\$536,697
The note matures(balloons) in November, 2008.		

8. DEFINED BENEFIT PENSION PLAN

Substantially all of the LHSAA full-time employees participate in the Teacher's Retirement System of Lousiana (the System), which is a cost-sharing, multiple-employer public employee retirement system. The System is administered and controlled at the State level by a separate board of trustees, with contribution rates and benefit provisions approved by the Louisiana Legislature.

8. DEFINED BENEFIT PENSION PLAN (continued)

With respect to the Teachers' Retirement regular plan, normal retirement is at age 60 with 10 years of service, or at any age with 20 years of service. The formula for annual maximum retirement benefits is generally 2% (with less than 25 years of service) or 2.5% (with 25 or more years of service) times the years of creditable service times the average salary of the 36 highest successive months (plus \$300 applicable to persons becoming members prior to July 1, 1986).

Contributions to the plans are determined by State statute are are expressed as a percentage of covered payroll. The contribution rates in effect for the years ended June 30, 2005 and 2004, for the employer and covered employees were as follows:

Teachers' Retirement System:	Fubloher	wwbrokee
Regular plan - June 30, 2006	15.9%	8.0%
		=======
- June 30, 2005	15.5%	8.0%

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9. PROMOTIONAL ITEMS

Promotional revenue (sales) items consist of programs ads, programs, Sponsored sporting events, T-shirt sales, and videotape sales.

Promotional expense items consist of the costs of producing or selling the above revenue items, and also the costs of promoting the LHSAA.

Sponsored events include softball and track.

10. CONTINGENT LIABILITIES and SUBSEQUENT EVENTS

At June 30, 2006 and 2005, there were several pending lawsuits against the LHSAA. Legal counsel has indicated that the Association should prevail in all cases, with the possibility of a nominal settlement in one case. Any settlements to be awarded were indeterminate at June 30, 2006 and 2005 and to the date of the audit report.